



Ocean Rate Bulletin

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 1999.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 1999. Source: PIERS, July 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for October 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: July 1999

Month\Year: 40\793

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	34%	6%	17 Days	\$1.10									\$1,540
Maersk	25%	30%	14 Days	\$2,160 ¹	\$40 ¹								\$2,200
P&O Nedlloyd	11%	2%	13 Days	\$2,210 ¹									\$2,210
Sea-Land	7%	20%	16 Days ³	\$2,160 ¹	\$40 ¹								\$2,200
Hyundai	7%	4%	14 Days	\$2,160 ¹	\$40 ¹								\$2,200
NYK Line	7%	1%	13 Days	\$2,160 ¹	\$20 ¹								\$2,180
OOCL	5%	9%	13 Days	\$2,895 ¹	\$40 ¹								\$2,935
Mitsui OSK	2%	26%	14 Days ³	\$2,895 ¹	\$40 ¹								\$2,935

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: July 1999

Month\Year: 17\57

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	58%	17%	14 Days	\$3,200 ¹	\$40 ¹		5%						\$3,400
Mitsui OSK	18%	48%	26 Days ³	\$3,200 ¹	\$40 ¹		5%						\$3,400
NYK Line	12%	4%	20 Days	\$2,160 ¹	\$20 ¹		4%						\$2,260
APL	6%	7%	12 Days	\$3,200 ¹	\$40 ¹		5%						\$3,400
Hyundai	6%	2%	17 Days	\$2,160 ¹	\$40 ¹		5%						\$2,308
Sea-Land	0%	21%	14 Days ³	\$2,160 ¹	\$40 ¹		5%						\$2,308

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: July 1999

Month\Year: 11\67

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	36%	8%	15 Days	\$3,450 ¹	\$40 ¹								\$3,490
Sea-Land	18%	13%	23 Days ³	\$2,400 ¹	\$40 ¹								\$2,440
Maersk	9%	25%	12 Days ³	\$2,400 ¹	\$40 ¹								\$2,440
OOCL	9%	24%	21 Days	\$3,450 ¹	\$40 ¹								\$3,490
Mitsui OSK	9%	11%	19 Days	\$3,450 ¹	\$40 ¹								\$3,490
P&O Nedlloyd	0%	3%	21 Days										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: July 1999

Month\Year: 21\87

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	33%	9%	24 Days										
OOCL	14%	12%	31 Days	\$3,800 ¹	\$40 ¹								\$3,840
APL	14%	3%	22 Days	\$3,800 ¹	\$40 ¹								\$3,840
Maersk	13%	52%	23 Days ³	\$2,400 ¹	\$40 ¹								\$2,440
Hyundai	10%	6%	23 Days	\$2,400 ¹	\$40 ¹								\$2,440
Mitsui OSK	9%	11%	23 Days	\$3,800 ¹	\$40 ¹								\$3,840
Sea-Land	7%	6%		\$2,400 ¹	\$40 ¹								\$2,440

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: July 1999

Month\Year: 28\77

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	26%	9%	22 Days	\$2.04	\$2		9%	\$26					\$3,533
OOCL	18%	9%	18 Days	\$3,450 ¹	\$40 ¹		9%						\$3,801
P&O Nedlloyd	11%	2%	21 Days										
Mitsui OSK	9%	15%	26 Days ³	\$3,450 ¹	\$40 ¹		9%						\$3,801
Hyundai	7%	4%	21 Days	\$2,200 ¹	\$40 ¹		9%						\$2,438
APL	7%	3%	21 Days	\$3,450 ¹	\$40 ¹		9%						\$3,804
Sea-Land	6%	4%	21 Days ³	\$2,200 ¹	\$40 ¹		9%						\$2,438
NYK Line	1%	6%	20 Days	\$2,200 ¹	\$20 ¹		9%						\$2,396
Maersk	0%	10%	21 Days ³	\$2,200 ¹	\$40 ¹		9%						\$2,438

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.